

## Welcome to Phoenix ENERGY STAR Updates

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U.S. EPA
ENERGY STAR Partner Meeting
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#### **ENERGY STAR: Market Factors - 2019**

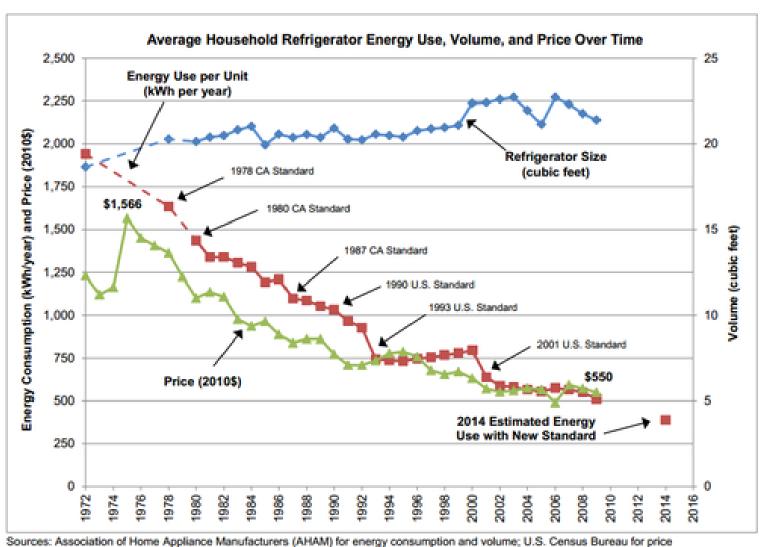
Changing Utility Business Models

Technology Developments





## **Challenge: Diminishing Returns**

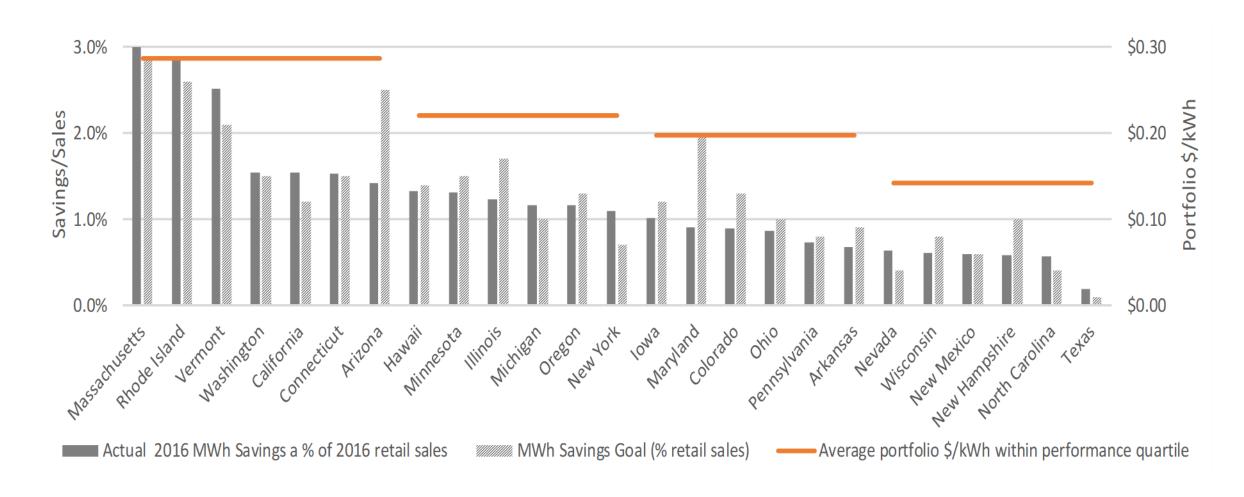








### **Challenge: Diminishing Returns**

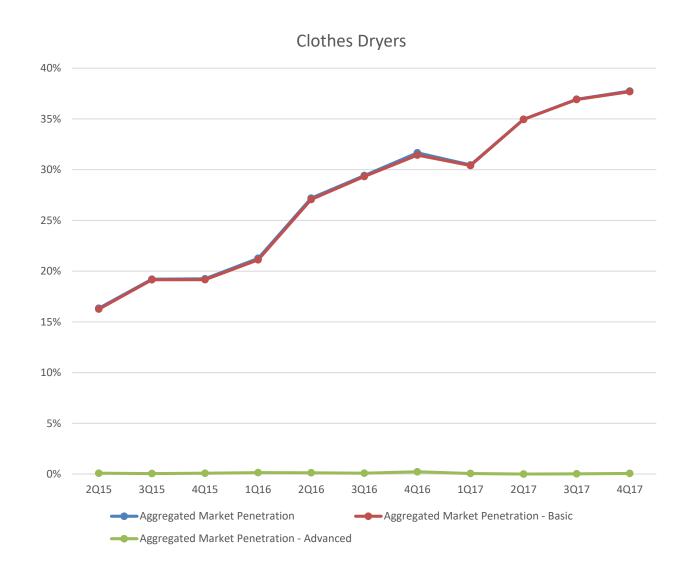


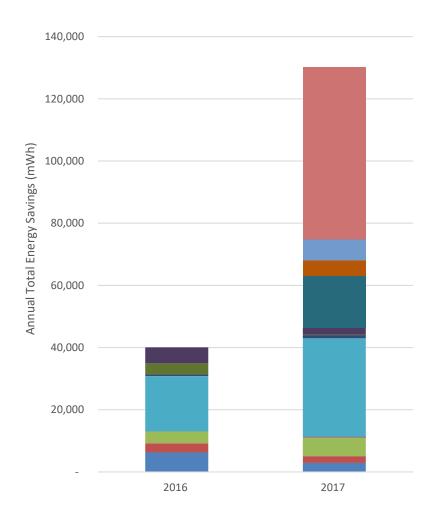
**Details: Next Session** 





#### **Potential Solution: Midstream - Retail**



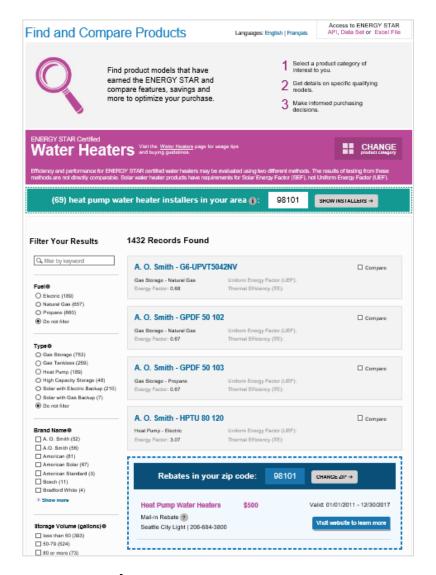


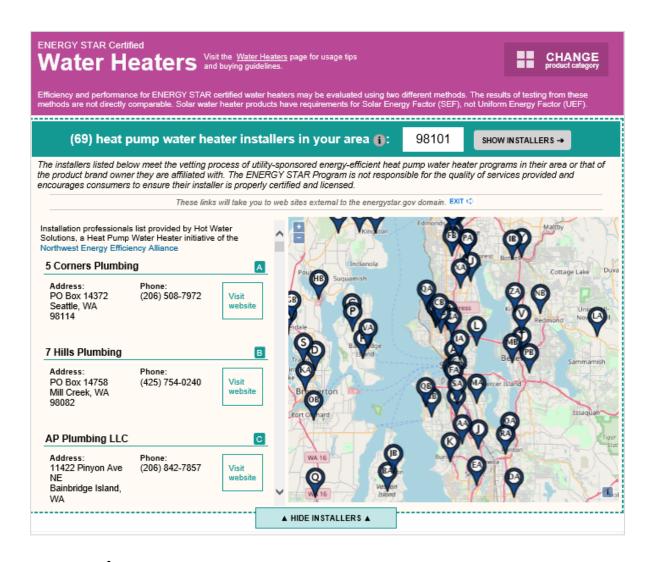






#### **Potential Solution: Midstream -Trade**





Friday 10:00 – Innovative Training Techniques to Gain Contractor Buy In Friday 1:00 – Midstream/Instant Programs - HVAC and Water Heating





#### **Potential Solution: Leading Edge Products**









9:30 Friday – Pump It Up, heat pump water heaters





## Potential Solutions: Hard(er) To Reach Market Segments



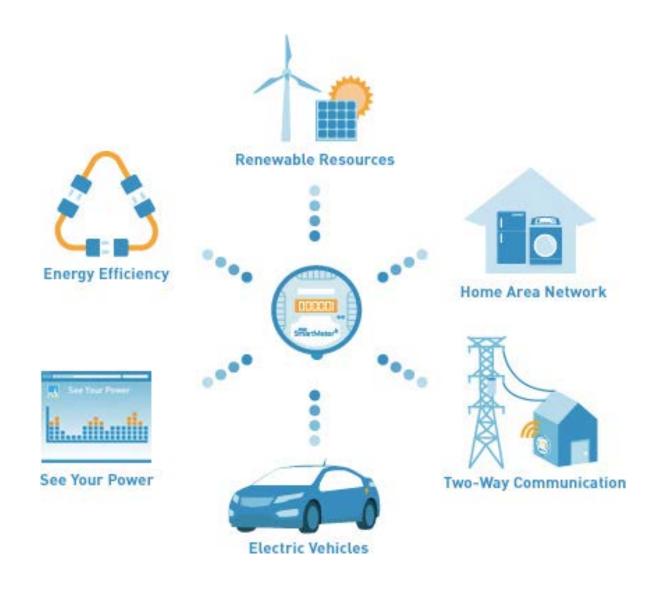








## **Challenge: Changing Utility Business Models**







#### **Potential Solution: Connected Products**





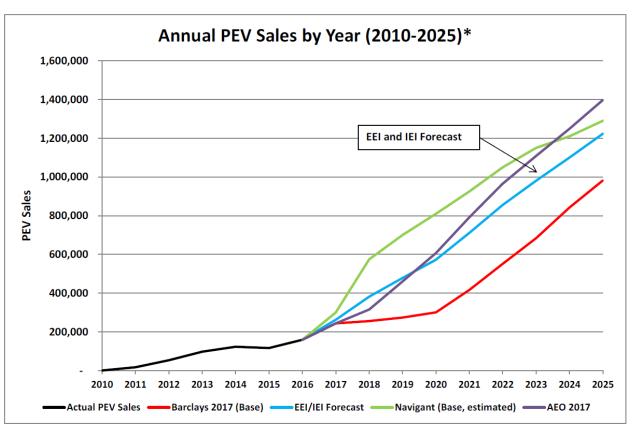
Today: 12:45 and 1:45 -Thermostats

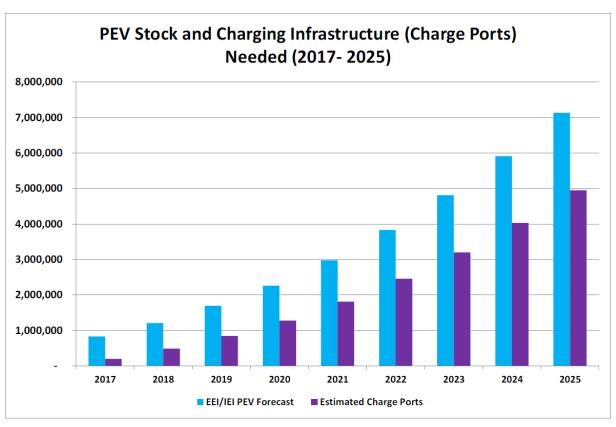
Friday 11:00 – Connected Criteria for ENERGY STAR Water Heaters and CAC





#### **Electric Vehicles – Market Indicators**





## EEI and IEI say 7 million EVs on the road by 2025...

...and 5 million charge ports needed to support them.



<sup>\*</sup>Includes battery electric vehicles and plug-in hybrid electric vehicles



## Potential Solution: ENERGY STAR Specification

- Energy Savings
- Safety
- Open Standards







### Potential Solution: ENERGY STAR Specification











#### Efficiency Opportunity:

- Active Charging % Efficiency
- Minimizing heating and cooling
- Standby Losses, lighting, network





# CONCLUSION: ENERGY STAR IS ADAPTING TO A CHANGING LANDSCAPE

#### Diminishing returns

- Midstream
- Large Potential Products
- Emerging Technologies

#### Changing Utility Business Models

- Connected Products
- EV Chargers

