



Celebrating 8 AWARD WINNING YEARS

OVER **MEMBERS STRONG** WITH \$15 BILL **BUYING POWER** 

Together, we can be your Hometown **ENERGY STAR Marketing Team!** 





We Want To **Partner With You!** 



APPLIANCES • AUDIO/VIDEO • FURNITURE











Nationwide Marketing Group and our vendor partners have developed the industry's most aggressive annual advertising and promotional calendar, with a focus on promoting energy efficiency through the ENERGY STAR® program.











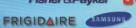






























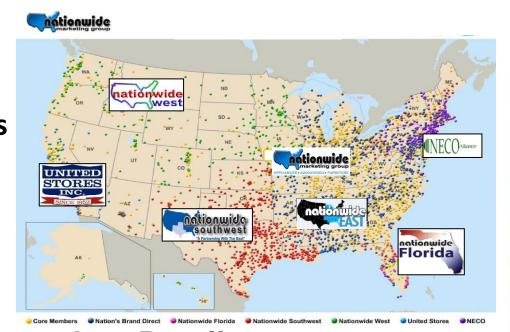






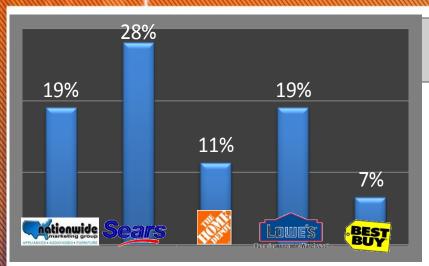
3,700+ Independent Retailers 10,000+ Retail Storefronts \$15 Billion In Retail Sales Americas Premier Group





Independent Retailers:
Gaining Market Share in 2014
Display, Present and Sell Energy Star
Trained Sales Assisted Selling Floors
Close More Sales
Feature Rich Product Assortments
Deliver Higher Consumer Satisfaction

**NATIONWIDE- MORE SELL-THROUGH SOLUTIONS THAN EVER!** 



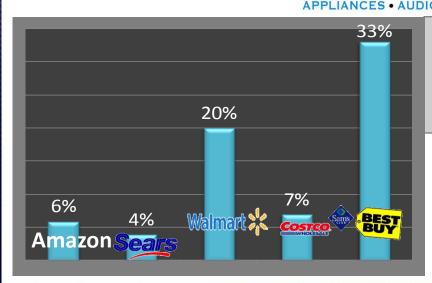
### **Appliances 19% Market Share**











## Electronics – Flat Panel TV 30% Independents/Others Market Share



I'm not a smart man, but I know what "better" is.













American Independent Business Alliance

### Division Logo





Promotions



Group News



Product Information



Member Services



Events



#### **Recent Promotions**

Date 🔻	Headline	Pricing	Division
12.21.2012	Lorem ipsum dolor sit amet consectetur adipisicing	-	SOUTHWEST
12.12.2012	Elit sed do eiusmod tempor incididunt ut labore et dolore magna aliqua ut		SOUTHWEST
11.24.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do eiusmod	→	SOUTHWEST
11.04.2012	Tempor incididunt ut labore et Dolore magna aliqua ut enim ad minim	<b>✓</b>	SOUTHWEST
10.21.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do		SOUTHWEST
10.16.2012	Lorem ipsum dolor sit amet consectetur adipisicing	✓	SOUTHWEST
10.13.2012	Elit sed do eiusmod tempor incididunt ut labore et dolore magna aliqua ut	1	SOUTHWEST
09.21.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do eiusmod		SOUTHWEST
09.12.2012	Tempor incididunt ut labore et Dolore magna aliqua ut enim ad minim		SOUTHWEST
08.24.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do		SOUTHWEST
08.04.2012	Lorem ipsum dolor sit amet consectetur adipisicing	1	SOUTHWEST
08.21.2012	Elit sed do eiusmod tempor incididunt ut labore et dolore magna aliqua ut		SOUTHWEST
08.16.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do eiusmod	1	SOUTHWEST
10.13.2012	Tempor incididunt ut labore et Dolore magna aliqua ut enim ad minim	4	SOUTHWEST
10.13.2012	Lorem ipsum dolor sit amet consectetur adipisicing elit sed do		SOUTHWEST

#### **Product Information**















#### Community

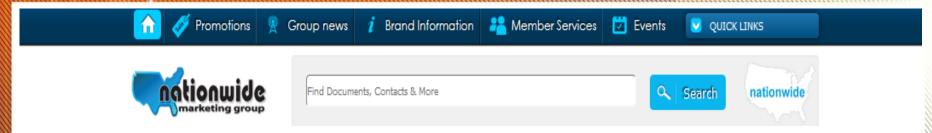
**Brand Builders** 

**Brand Builders** 

**Brand Builders** 

**Brand Builders** 





# **Energy Star's B-to-B Marketing Tool - Membernet**

**Daily email** 



**Membernet LP** 

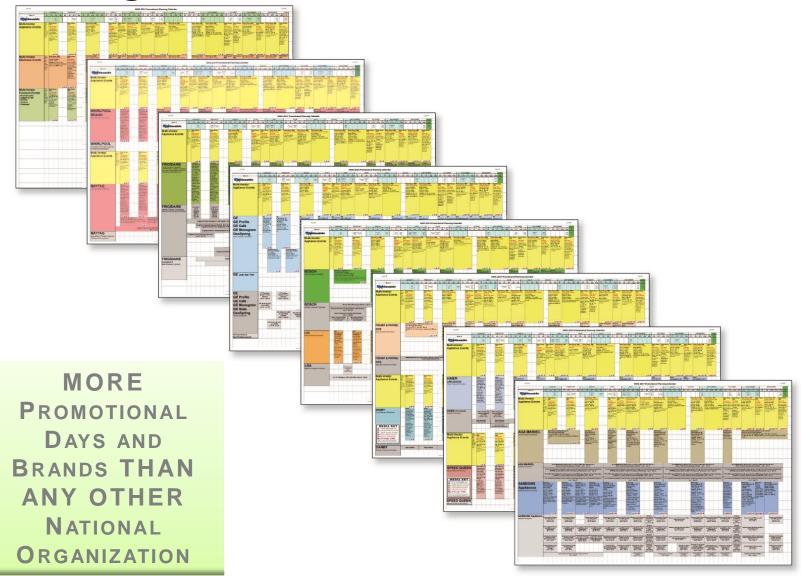


**Membernet content** 



Daily emails drive 32% of Membernet visits

## **Largest Branded Promotional Calendar**



**NATIONWIDE- MORE SELL-THROUGH SOLUTIONS THAN EVER!** 

## Full Promotional Support Exclusive Group Promotions Improve Traffic And Sales



**Free Circulars** 





Free HDTV Commercials



E-Circulars,
E-mail
Marketing,
Social Media
Content,
Online-Directory
Web Banners
S.E.M. / S.E.O.



Instore
Digital Signage



**Instore Print Signage** 



### **No Interest Financing**



Consumer Rebates







## **Showcasing Products & Educating Members**









