

•GRADIENT

Energy Star Products Partners Meeting

Super-Efficient Room Conditioners
September 27, 2023
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• GRADIENT

**Our mission is to cool
the world**



HVAC hardware is slow to change

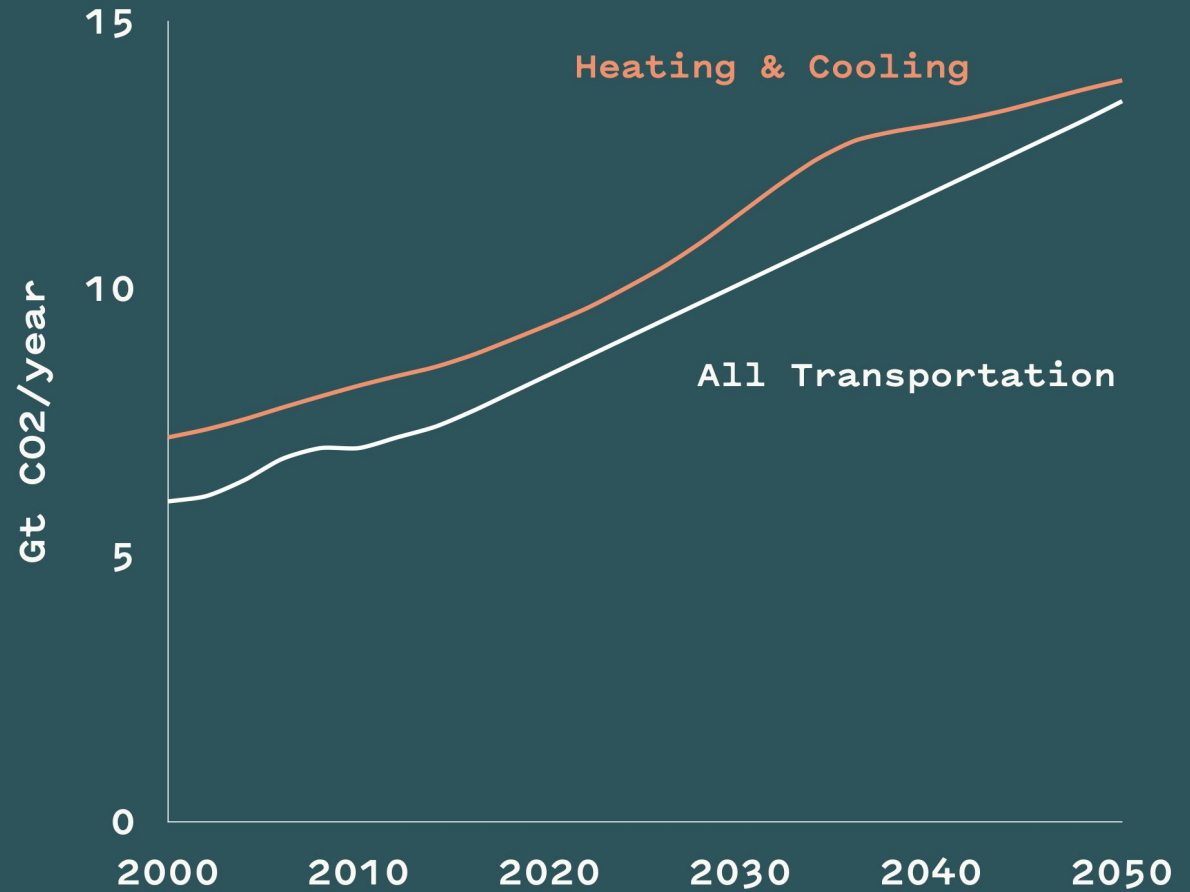
High-performance requires pro install

No incentive to pay for efficiency

Installers are gatekeepers to new technology



Our need for
climate control is
killing the
climate

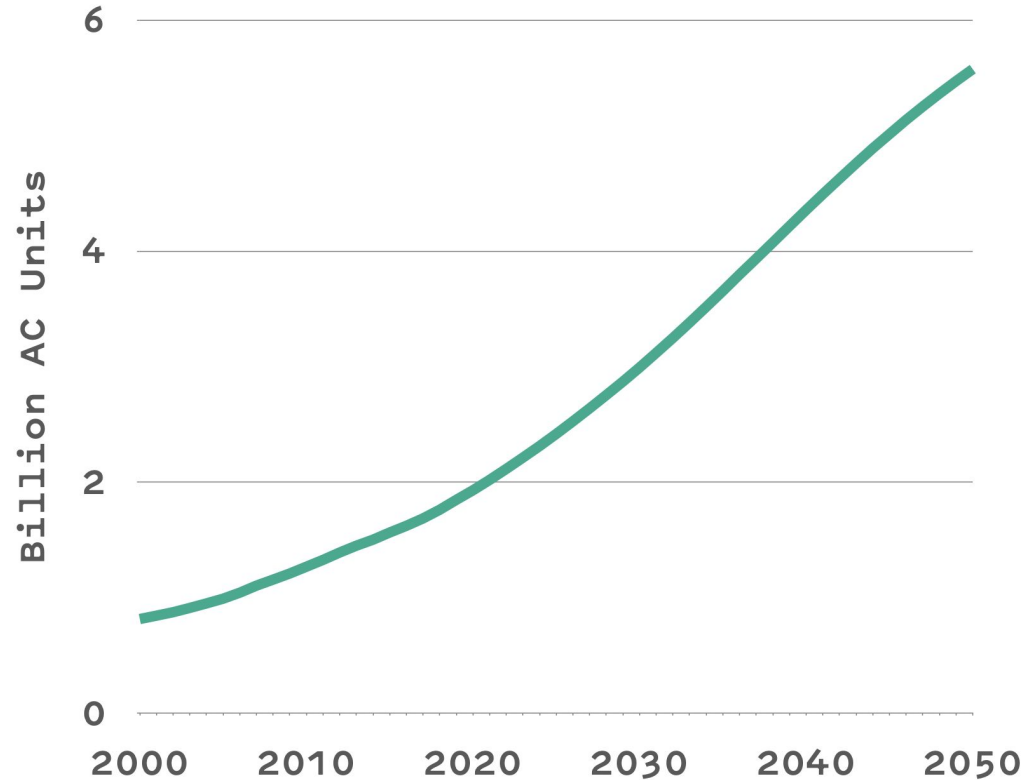


4 Billion more ACs by 2050

Most growth with **room-sized** systems

All systems need to be **smart, heat pumps, with better refrigerants**

Today's customers are **unhappy, disenfranchised**







Design drives adoption

SIMPLICITY OF A WINDOW AC,
FEATURES OF A MINI SPLIT

LESS ENERGY

LESS EMISSIONS

LESS UGLY



Mini Split Install

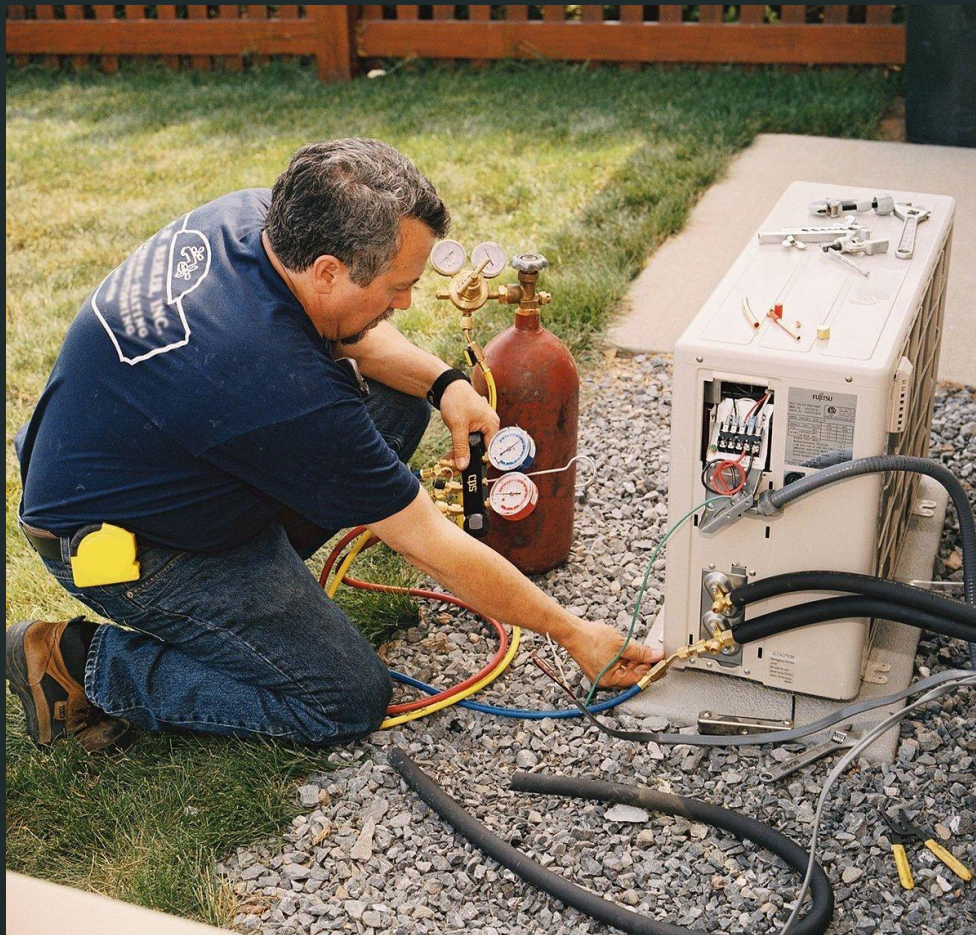
Several hours of on-site professional labor

Routing refrigerant through wall

Mounting to wall or ground

Electrical wiring

Refrigerant sealing, charging





Adjust Bracket



Slide outdoor unit



Air-spring assist to
lower into place



Running in < 30
minutes

A platform for smart, healthy buildings

CONNECTED SYSTEMS PROVIDES
ADDITIONAL VALUE

DEMAND RESPONSE

PREDICTIVE MAINTENANCE

AIR FILTER SUBSCRIPTIONS

COMFORT AS A SERVICE



Testimonials

"My partner and I were able to get it in our window within 15 minutes and powered on shortly after. How cool is that!" Carol L.

"It runs quiet and it cooled the room right down on a hot night in Oaktown! So far so good. :)" Gabriel K.

"It's so easy to use, it doesn't take up window space, it looks nice, and the heat is not uncomfortable to your body if you are sitting close to the unit." Blake W.

"Form and function are no longer at odds." Brad T.



Thank you!

