•GRADIENT

Energy Star Products Partners Meeting

Super-Efficient Room Conditioners September 27, 2023 Vince Romanin, Gradient CEO vince@gradientcomfort.com



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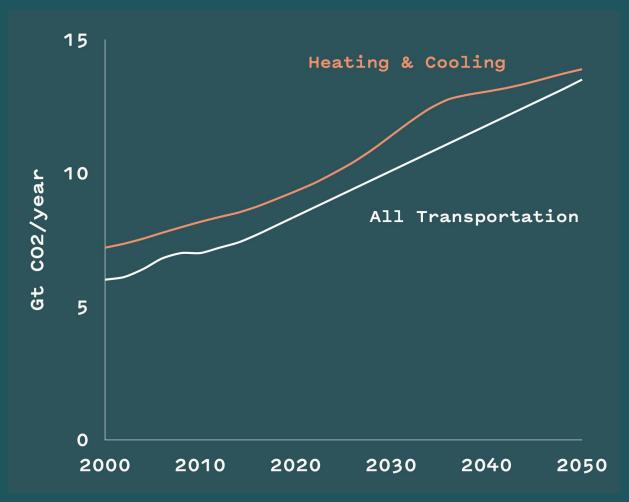
Our mission is to cool the world

HVAC hardware is slow to change

- High-performance requires pro install
- No incentive to pay for efficiency
- Installers are gatekeepers to new technology



Our need for climate control is killing the climate

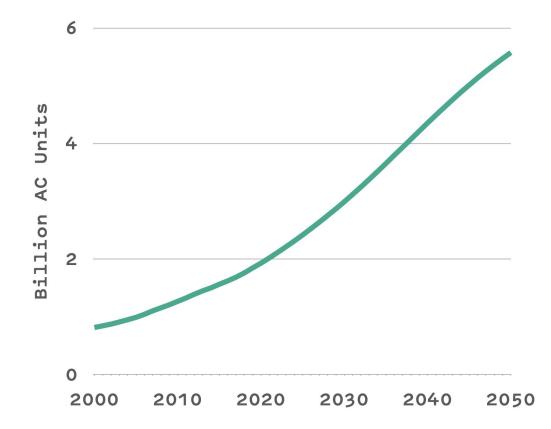


4 Billion more ACs by 2050

Most growth with **room-sized** systems

All systems need to be **smart**, **heat pumps**, with **better refrigerants**

Today's customers are **unhappy, disenfranchised**





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Design drives adoption

SIMPLICITY OF A WINDOW AC, FEATURES OF A MINI SPLIT

LESS ENERGY

LESS EMISSIONS

LESS UGLY



Mini Split Install

Several hours of on-site professional labor

Routing refrigerant through wall

Mounting to wall or ground

Electrical wiring

Refrigerant sealing, charging





Adjust Bracket

Slide outdoor unit

Air-spring assist to lower into place

Running in < 30 minutes A platform for smart, healthy buildings

CONNECTED SYSTEMS PROVIDES ADDITIONAL VALUE

DEMAND RESPONSE

PREDICTIVE MAINTENANCE

AIR FILTER SUBSCRIPTIONS

COMFORT AS A SERVICE



Testimonials

"My partner and I were able to get it in our window within 15 minutes and powered on shortly after. How cool is that!" Carol L.

"It runs quiet and it cooled the room right down on a hot night in Oaktown! So far so good. :)" Gabriel K. "It's so easy to use, it doesn't take up window space, it looks nice, and the heat is not uncomfortable to your body if you are sitting close to the unit." Blake W.

"Form and function are no longer at odds." Brad T.



