



Power of Trusted Messengers & Culinary Experiences BDChefluencers in Consumer Inspiration Campaigns

## **Rachelle Boucher**

## **Culinary Events and Experiences**

- A journey: Restaurants, private chef, corporate chef in the appliance industry
- An evolution: Induction cooking and "today's electric kitchens"
- An adventure: Sharing a passion for electric homes and kitchens





Once consumers try induction, they will not want to return to their previous cooking methods. "Would you go back to a rotary phone after using an iPhone 10?" April 4, 2023



## **Building Decarbonization Coalition**

BDC is a 501(c3) non-profit organization that aligns a coalition of critical partners on a path to transform the nation's buildings through clean energy



**Rose Stephens-Booker** Director of State Mobilization



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## We are here, meet with us



## The Switch is On Campaign

### EDUCATE

### **Increase Awareness & Favorability**

Drive awareness and educate consumers about electrification

### **INSPIRE**

#### **Influence Decision Makers**

Use storytelling to encourage adoption of electric appliances

SWITCH Guide Buyers Support the process of switching to electric from beginning to end



## **2023 Polling: Trusted Messengers**

# Friends/Family and Chefs are the most trusted messengers when it comes to home electrification





Ambassadors

Chefs



# **Chefluencer Training Program**

Trains professional Chefs to conduct deeply engaging cooking experiences that speak to the advantages of:

- Induction cooking and kitchen electrification
- Overall home electrification and appliances
- Health, environmental, and lifestyle benefits

With additional support that includes:

- Live cooking demonstration activities
- Social media and media training best practices
- Community, mentorship, and templates for success



1st Chefluencer Program: A gathering of 13 chefs from CA and across the US in July 2023



## **1st Chefluencer - Video**





## **Today's Electric Kitchens; the heart of the home**

### Benefits of induction and electric kitchens:

- Power and Control
- Safety and Wellness
- Efficiency and Environment



From wok cooking, charring and searing to...



... simmering, reheating and melting on induction

### The "whole electric kitchen" includes:

- Hobs, Cooktops and Ranges
- Woks and Power Burners
- Steam, Speed, Ventilation and more



plus convection steam, speed ovens, ventilation and more!



## Bringing Everyone to the Table, Creating Coalition

### **Events and Experiences:**

- Opening hearts and homes to share personal stories
- Engaging showrooms, training centers and sales teams
- Elevating existing expertise and appliances while seeking and creating new opportunities



Convening with contractors



Ambassador hosting a home tour with Congresswoman Porter & Secretary Granholm



National Association of Realtors, Sustainability Chef Stage



## **Thank You**









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