



Power of Trusted Messengers & Culinary Experiences BDChefluencers in Consumer Inspiration Campaigns

Rachelle Boucher

Culinary Events and Experiences

- A journey: Restaurants, private chef, corporate chef in the appliance industry
- An evolution: Induction cooking and "today's electric kitchens"
- An adventure: Sharing a passion for electric homes and kitchens





Once consumers try induction, they will not want to return to their previous cooking methods. "Would you go back to a rotary phone after using an iPhone 10?" April 4, 2023



Building Decarbonization Coalition

BDC is a 501(c3) non-profit organization that aligns a coalition of critical partners on a path to transform the nation's buildings through clean energy



Rose Stephens-Booker Director of State Mobilization



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We are here, meet with us



The Switch is On Campaign

EDUCATE

Increase Awareness & Favorability

Drive awareness and educate consumers about electrification

INSPIRE

Influence Decision Makers

Use storytelling to encourage adoption of electric appliances

SWITCH Guide Buyers Support the process of switching to electric from beginning to end



2023 Polling: Trusted Messengers

Friends/Family and Chefs are the most trusted messengers when it comes to home electrification





Ambassadors

Chefs



Chefluencer Training Program

Trains professional Chefs to conduct deeply engaging cooking experiences that speak to the advantages of:

- Induction cooking and kitchen electrification
- Overall home electrification and appliances
- Health, environmental, and lifestyle benefits

With additional support that includes:

- Live cooking demonstration activities
- Social media and media training best practices
- Community, mentorship, and templates for success



1st Chefluencer Program: A gathering of 13 chefs from CA and across the US in July 2023



1st Chefluencer - Video





Today's Electric Kitchens; the heart of the home

Benefits of induction and electric kitchens:

- Power and Control
- Safety and Wellness
- Efficiency and Environment



From wok cooking, charring and searing to...



... simmering, reheating and melting on induction

The "whole electric kitchen" includes:

- Hobs, Cooktops and Ranges
- Woks and Power Burners
- Steam, Speed, Ventilation and more



plus convection steam, speed ovens, ventilation and more!



Bringing Everyone to the Table, Creating Coalition

Events and Experiences:

- Opening hearts and homes to share personal stories
- Engaging showrooms, training centers and sales teams
- Elevating existing expertise and appliances while seeking and creating new opportunities



Convening with contractors



Ambassador hosting a home tour with Congresswoman Porter & Secretary Granholm



National Association of Realtors, Sustainability Chef Stage



Thank You









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