

## **Consumer Electronics Program Utility Guide**

Webinar Discussion December 17, 2013 Moderator Michael Lukasiewicz Navitas Partners, Inc. mlukasiewicz@navitas-partners.com



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## Agenda



- Guidance for Consumer Electronics Programs
- Consumer Electronics Overview
- Energy Efficiency Opportunity
- Discussion



# Guidance for CE Program Design and Strategy



- Best practices for program design and implementation
- Insights for program strategy
- New research complements EPA's guide



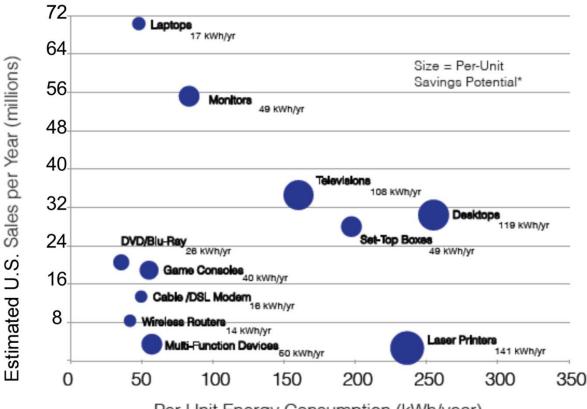
http://www.energystar.gov/ia/partners/ downloads/CE\_Guide.pdf



### **Consumer Electronics: Energy Use**



- Fastest growing energy use in home
- CE is a "Plug Load"
- About 25% of energy consumed when product is not in use



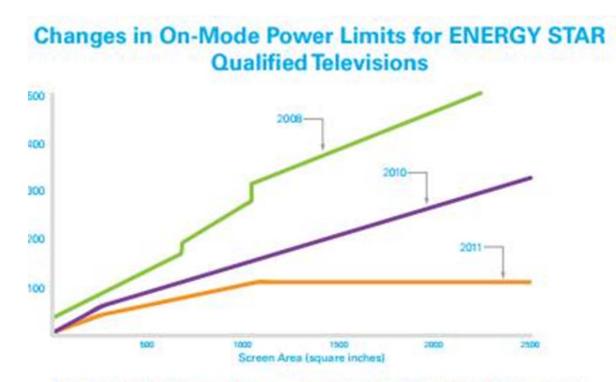
Per Unit Energy Consumption (kWh/year)

Sources: LBNL Max-Tech Report / CEC 2011 Title 20 Proposals



#### **ENERGY STAR Market Impacts:** TVs





Large gains in efficiency have occurred in the television market over the last few years alone. In 2008, ENERGY STAR qualified large-screen TV models consumed as much as 500 watts while in active mode. Three years later, even the largest ENERGY STAR models consume just over 100 watts

#### Consumer Electronics: Industry Background

- Breadth of Products
  - About a dozen different major categories
  - Categories change
- CE population and annual sales
  - Average 24 products per household
  - Almost 600 million units shipped in 2010
- Growth
  - Overall industry growth about 5% per year
  - Short product life cycles
- Consumer trends
  - Smart and connected products
  - On-line sales







## **Utility Programs**

- Traditional utility programs
  - Technology-based
  - Resource acquisition
  - Consumer rebates
- Utility CE programs
  - Barriers
    - Fast moving industry
    - Low per unit energy savings potential
    - Regulatory requirements
  - Midstream program
    - Retailers key to program implementation







## **Keys to Success**



- Leverage ENERGY STAR
- Relationships with retailers
- Collaborate with other program sponsors
- Focus on early program evaluation





## Discussion



- Thought provokers
  - To capture meaningful savings associated with consumer electronics, how do utility programs need to change?
  - How can the efficiency community keep up with the fast-moving CE industry?

