

Beyond TVs: Where Are We Going and How Are We Getting There?

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Part of the
2013 ENERGY STAR Products Partner Meeting
Webinar Series
Tuesday, December 17th, 1pm, 2013

About NEEP



MISSION

Accelerate energy efficiency in homes, buildings & industry in the Northeast -Mid-Atlantic region

GOAL

Keep the region a national leader in accelerating energy efficiency

STRATEGIES







Make Efficiency Visible



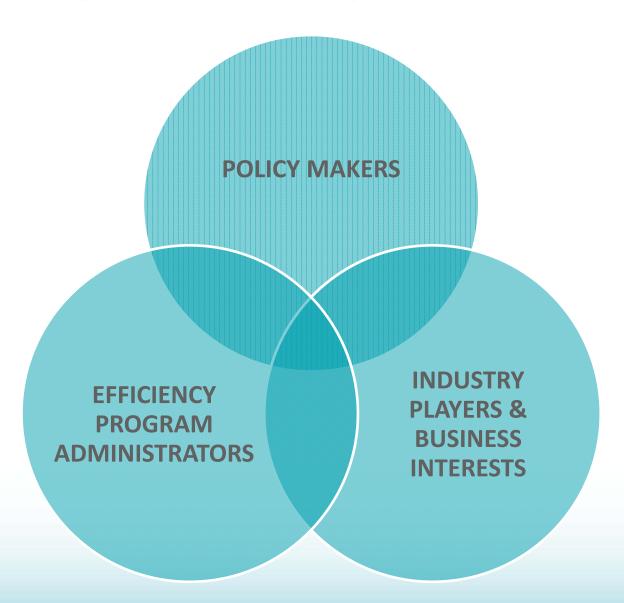
Advance Knowledge - Best Practices

Regional energy efficiency collaborations since 1996





PRIMARY AUDIENCES: WHO WE SERVE





Recent Strategy Report

Available from neep.org



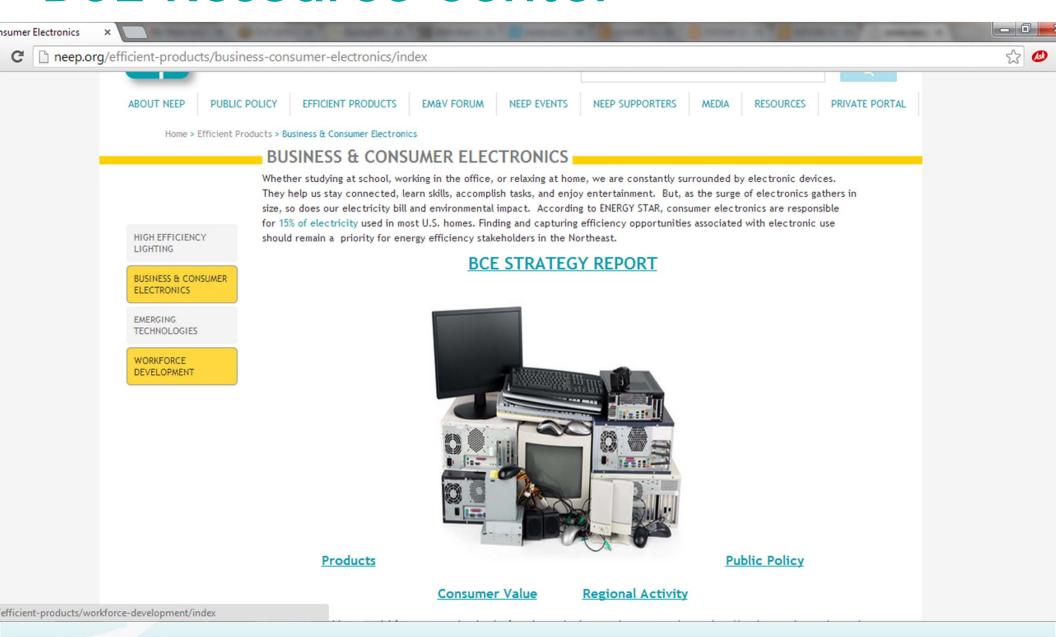


Business & Consumer Electronics: A Strategy for the Northeast

Northeast Energy Efficiency Partnerships August 2013

BCE Resource Center



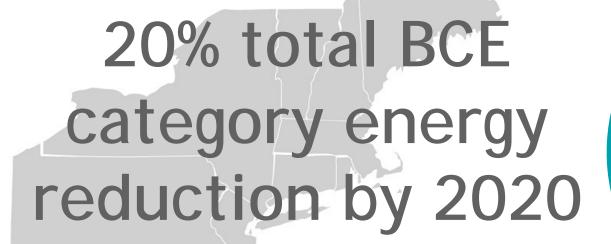


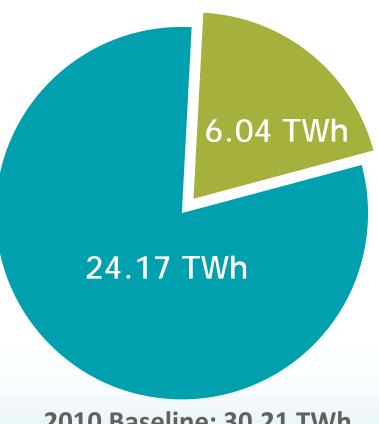
neep.org/efficient-products/business-consumer-electronics/index



Regional Goal

Through successful implementation of this strategy, we feel the region can achieve a goal of:





2010 Baseline: 30.21 TWh

Report Details

Report elements:

- Market assessment
- Energy consumption
- Programs and products
- Consumer and Policy trends
- Barriers
- Recommend strategies









BCE Products Researched--Poll

- Advanced Power Strips
- Audio Visual Equipment
- Computer Monitors
- Desktop Computers
- Game Consoles
- Home Automation/Home Energy Management Systems (HEMS)
- Home Office & Imaging Equipment
- Home Theater
- Laptops & Thin Clients
- Set-Top-Boxes
- Tablets & Smartphones
- TVs

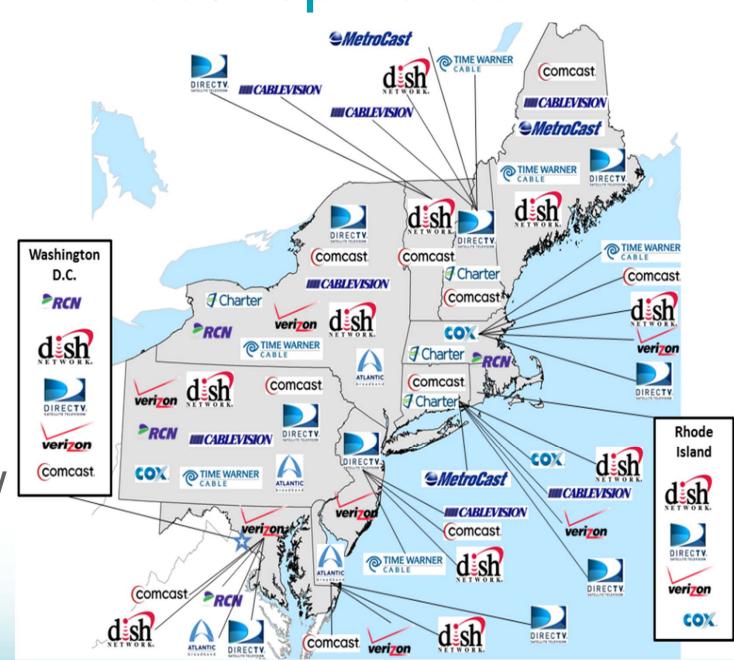


Set Top Boxes (STBs)



The Problem: Set Top Boxes

- Unique market structure: consumers rent an STB
- Limited consumer options
- Challenge to bring efficiency to the table



Strategy: Configurations and Technology





Efficiency Programs, ENERGY STAR, Service Providers, Manufacturers, and Advocates/Consumer Educators can play a role

- Potential for voluntary agreements
- Efficiency Programs help move to:
 - better boxes (ENERGY STAR, Deep Sleep)
 - better configurations(Thin Clients)

Strategy: Change How We Access Content



 Digital media receivers (DMRs), 60% growth in sales for services estimated by 2015

Old School Idea

New School Thought





...even further, consumers switching from content on televisions to streaming on laptops, tablets, smart phones...



Game Consoles



The Problem: Game Consoles

- Only 3 major players:
 Microsoft, Nintendo,
 Sony (OUYA still a wild card)
- Each device is inherently different
- ENERGY STAR recognition criteria exists, but challenging
- Significant energy users





ENERGY STAR Recognition

 Limits on 3 modes: Media play (STB type of activity streaming), Navigation, and Standby

Criteria does not limit Game play!

Also includes Auto power down capability

Table 1: Auto Power Down Requirements by Mode

Operational Mode	Period of User Inactivity		
Active Navigation Menu	1 hour		
Active Game Play	1 hour		
Active Game Play Pause	1 hour		
Active Video Stream Play	4 hours		
Active Video Stream Pause	1 hour		



Efficiency Status

Current Generation Console	Wii	XBOX ONE	Æ, ≥∟₄.	
Efficient?	✓	X	X	
Last Generation Console	Wii.	XBOX 360.	PlayStation 3	
Sales split of three major last generation game consoles	40%	31%	28%	

- Wii U meets all ENERGY STAR criteria, but is not recognized
- The Xbox One and PS4 consoles launched in November...



Strategy: Get Recognized!

Collaborate with manufacturers to improve efficiency and gain ENERGY STAR recognition

- Timing: the right phase of development
- Work through barriers to adopting the ENERGY STAR recognition
- Efficiency Programs claim savings?



ENERGY STAR, Advocates,
Manufacturers, and
potentially Program
Administrators can play a role



Strategy: Media Campaign?

- Consumer education on game console energy use
 - creative (social) media marketing campaign?
- Demonstrating consumer support for could leverage conversations with manufacturers.
- Example:

Your 2007 Playstation 3 uses more energy in idle mode than 2 standards refrigerators!





COMCAST NBCUNIVERSAL

Sources: NRDC, ENERGY STAR, themoreyouknow.com

ENERGY STAR, Advocates, and Consumer Educators can play a role



Advanced Power Strips (APS)



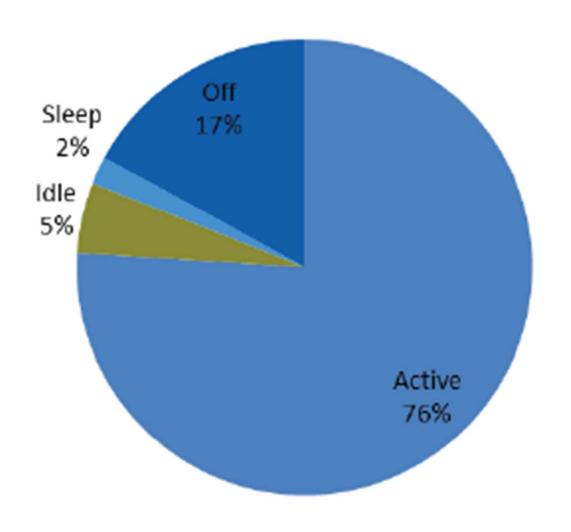
Problem: APS

- Technology isn't new, but hasn't been great adoption
- Industry challenges: 2 "tiers" of technology
- APS Programs challenges





Opportunity: APS Savings



- 1/4 of BCE energy consumption is wasted
- Existing APS for PC and A/V targeting off mode
- Sleep and Idle mode savings can be reached with Tier 2 APS



Opportunity: APS Savings

BCE Product Segment	BCE Product Category	Unit Energy Consumption (kWh) ⁴⁷	Installed Base (in mil- lions) ⁴⁸	Annual Energy Con- sumption (TWh) ⁴⁹	Active Mode (TWh) ⁵⁰	Other Modes (TWh) ⁵¹
Audio Visual	Receivers	65	19.93	1.30	0.97	0.32
	Blu-Ray players	14	2.42	0.03	0.02	0.01
	Computer speakers	37	14.90	0.55	0.15	0.40
	DVD players	28	44.89	1.26	0.14	1.12
	Multifunction devices	12	22.75	0.27	0.01	0.26
Computing	Desktop computers	220	20.33	4.47	4.09	0.38
	Laptops	63	26.57	1.67	1.49	0.18
	Computer monitors	97	26.37	2.56	2.35	0.20
Content and Gaming	Game consoles	18	21.94	0.39	0.19	0.20
Televisions	Televisions	183	71.06	13.00	11.25	1.76
	Total	737	271.16	25.5	20.66	4.83

Strategy: APS Program Design

- Increase in direct install
- Analyze potential of "Tier 2"
- New Tool: APS Test Protocol
- Retailer/floor staff training on proper installation
- Consistent educational material needed
- Social media campaign?
- Goal: Region reach 20% penetration by 2020

NEEP Convenes an APS Working Group to move the technology forward



Program
Administrators,
Advocates,
ENERGY STAR,
Retailers,
Manufacturers,
and NEEP's APS
Working Group
can play a role



Home Energy Management Systems (HEMS)

Home Energy Management Systems (HEMS)



What are they?

- HEMS connect to "smart" products
- Allow for remote control of home systems
- Can purchase at retail stores, through service providers, and direct manufacturer sales.
 - Telecommunications organizations and mobile platforms may offer in future









Challenge and Opportunity: HEMS

Challenges:

- Cost: currently very high
- Compatibility/interoperability
- Security: rely on internet
- Program design: No consistent model yet

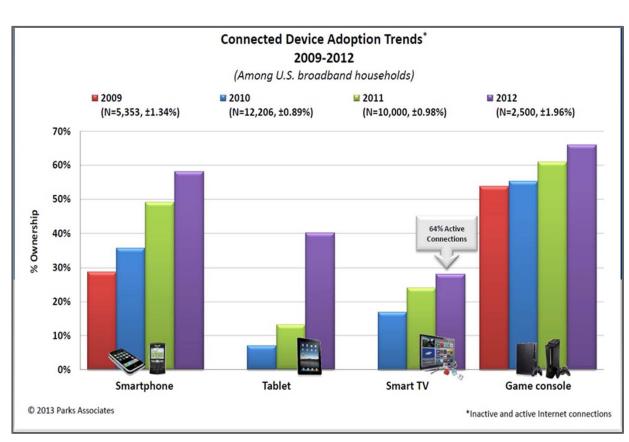
Opportunities:

- Systems collect a lot of data
- HEMS have peak demand reduction potential
- Information feedback may lead to behavioral changes
- HEMS are convenience and allow for control



Strategy: Increase HEMS Adoption

- Pursue incentives:
 - service providers
 - individual products
 - demand-responseenabled
- Need for research
- Coordinate closely with ENERGY STAR
- NEEP Convening HEMS conversations—join us!



Program Administrators ENERGY STAR, and Advocates can play a role



Any Questions?





Thank you to the BCE Leadership Advisory Committee

- ACEEE
- Appliance Standards
 Awareness Project (ASAP)
- Cadmus Group
- Cape Light Compact
- CLASP
- Efficiency Vermont
- Embertec
- EMI Consulting
- Energy Futures Group
- ICF International

- LIPA
- National Grid
- NEEA
- Northeast Utilities
- NRDC
- NYSERDA
- TopTen USA
- United Illuminating
- US EPA/ENERGY STAR
- VEIC



Thank you!

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Read the full Report, available from http://neep.org/efficient-products/business-consumer-electronics/index