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# UHD TV Market Transformation Program Perspective ENERGY STAR Partners Meeting

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# An alliance of utilities and energy efficiency organizations





































# NEEA and TVs

TV Market circa early '00's

- Plasma TVs consuming 2x energy CRTs
- 98% TV penetration in US Households
- # sets per household climbing
- DTV Transition 6/12/2009
- More efficient technology existed

**HD Content becoming available** 



26 - 16

- Frist Super Bowl broadcast in HD
- CBS Sports broadcasts PGA Golf in HD
- Game Consoles display HDlevel resolution

## TV Initiative Timeline



#### TV Initiative Market Transformation



MARKET BARRIERS

- Consumers weren't aware or concerned
- So, manufacturers and retailers didn't care
- Resistance to standards

Leverage mid-stream incentives to influence retailer buying practices, ultimately driving the manufacturing, product specifications and standards of energy-efficient televisions.

INTERVENTIONS

- Marketing links EE and Advanced **Technology**
- Super Regional market power to influence retailers
- Drive ENERGY STAR specification

attention

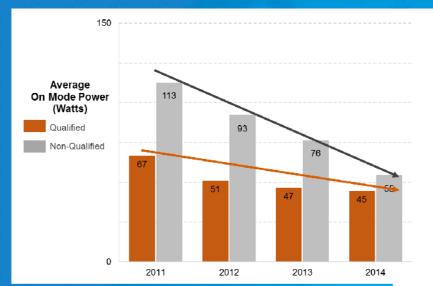
**OUTCOMES** 

 Dominant market share for TVs that meet program specifications

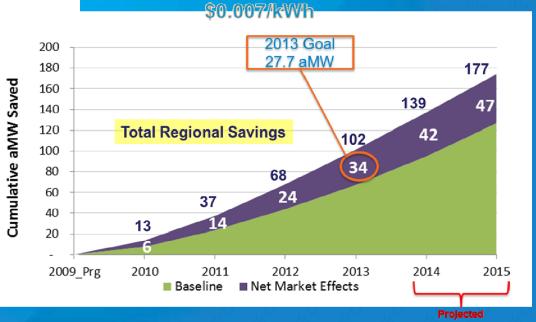
Consumers pay

ENERGY STAR assists standards implementation

# Initiative Results



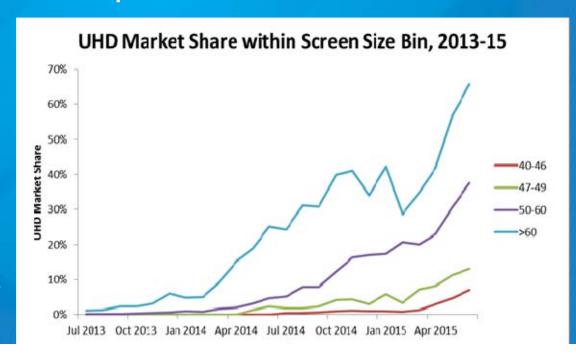
Data Include ENERGY STAR rated TVs only. This Includes about 20% of all TVs sold.



# ... Up to the Present

- Gathering Market intelligence
- Engaged and supporting the NRDC work
- Additional testing needs
- Opportunities with specifications and test

methods



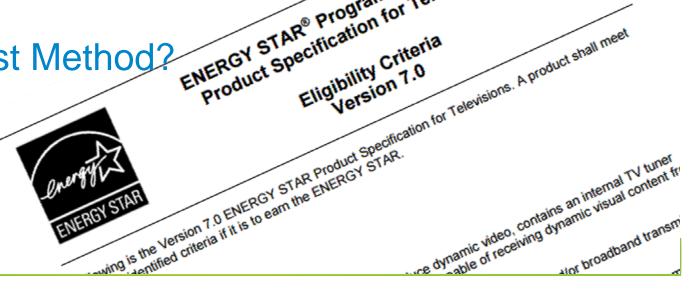
Developed by Energy Solutions on behalf of NEEA using NPD's Market Tracking Service

### What's Next?

- UHD TVs in NEEA's 2016 Retail Product Portfolio Program
- Other RPP program sponsors add UHD
- Expedite Specification v8?

Courtesy of ENERGY STAR

ENERGY STAR® Program Requirements ENERGY STAR Program Requirements
Product Specification for Televisions DOE Test Method?



# Thank You

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