



ACSmith

Innovation has a name.

ACSmith

High Efficient Condensing Gas Product

Three Models:

- GPHE-50
 - 50 Gallon, 76,000 BTU Input, Thermal Efficiency
 - Power Vent Model
- GPHE-50
 - 50 Gallon, 100,000 BTU Input
96% Thermal Efficiency
 - Power Direct Vent
- GPHE-50
 - 75 Gallon, 100,000 BTU Input
96% Thermal Efficiency
 - Power Direct Vent



High Efficient Product Availability

Local Stock:

- GPHE-50 / GDHE-50 / GDHE-75
 - Available Now through Ferguson
 - Ferguson has over 1,400 locations in the U.S.–
www.ferguson.com
 - Locally in my territory they have over 50 Plumbing and Heating locations.
 - They also stock this model in their DC warehouse in Richland, WA.
 - Next Day service into WA, OR, MT and Idaho.



High Efficient Electric Heat Pump

11 Qualifying Models:

Voltex® Hybrid 10 yr
Electric Heat Pump

PHPT-80 2.33 EF
HHPT-80 2.33 EF
SHPT-50 2.75 EF
SHPT-66 2.74 EF
SHPT-80 2.72 EF

Voltex® Hybrid
Electric Heat Pump -
10-Year Warranty

HPTU-50 3.24 EF
HPTU-66 3.17 EF
HPTU-80 3.06 EF

Voltex® Hybrid
Electric Heat Pump -
6-Year Warranty

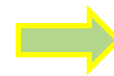
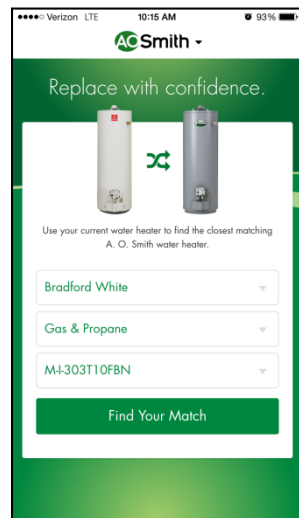
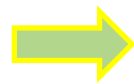
FHPT-50 3.24 EF
FHPT-66 3.17 EF
FHPT-80 3.06 EF



Product Cross Reference Tool

Allows Our Contractors to:

- Find ideal A. O. Smith NAECA III model to replace ANY NAECA II brand unit
 - Available Now
 - Online – www.hotwater.com, under Resources tab
 - A. O. Smith App
 - Android & iPhone/iOS



Product Cross Reference > M-I-303T10FBN

New Models Are Larger
Most water heaters are now taller and wider. Check your installation space before choosing a replacement!
[FIND OUT WHY](#)

Not Enough Room?
Some spaces are too small to install a new model with the same capacity. Learn to maximize hot water safely.
[LEARN MORE](#)

	Current Model	Option 1 Our Recommendation	Option 2	Option 3
Gallon Capacity:	29 Gallons	30 Gallons	30 Gallons	0 Gallons
Efficiency:	0.61 Energy Factor	0.63 Energy Factor	0.63 Energy Factor	0.93 Energy Factor
Height w/ Draft Hood:	58.00"	61.00"	61.00"	N/A
Diameter:	16.00"	18.00"	16.00"	N/A
Width:		18.00"	16.00"	13.87"

[VIEW MORE PRODUCT DATA](#)



Xpert™ Product Selector Tool

Allows Our Contractors to:

● GROW THEIR BUSINESS

- The Xpert Product Selection Tool allows our contractors to recommend a water heater that will meet the needs of a customer, while also providing the opportunity to upsell products that will provide additional hot water and/or perform at higher efficiencies

● CREATE HAPPY CUSTOMERS

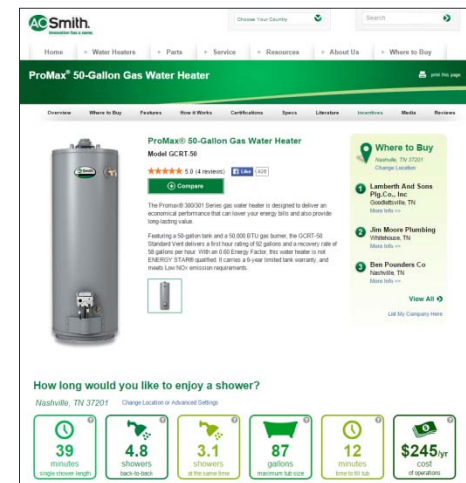
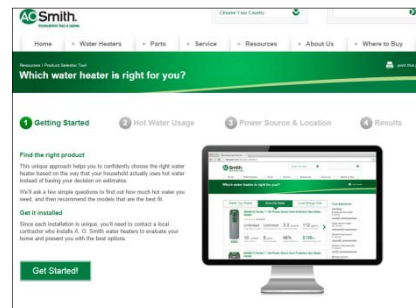
- The Xpert Product Selection Tool adds to our contractor's expertise by quickly selecting the best water heater based on the customer's lifestyle - The Xpert allows also contractors to quickly show a customer the key performance details about a water heater and why it's the perfect fit



Xpert™ Product Selector Tool

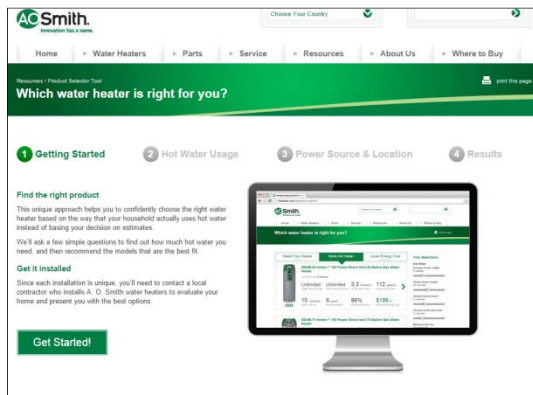
Technology Available Via:

- App
 - Apple & Android
- Online
 - www.hotwater.com
- Live Tiles on Each Residential Product Page



Xpert™ Product Selector Tool

Xpert walk thru



www.hotwater.com/product-selector/

Resources / Product Selector Tool

Which water heater is right for you?

1 Getting Started 2 Hot Water Usage 3 Power Source & Location 4 Results

What is the length of the longest shower someone takes in your house?

Short 4-8 minutes | Average 8-9 minutes | Long 10-20 minutes | Louderoom 20-25 minutes | Spa 25-45 minutes

How many showers would your household like to take back-to-back?

One | Two | Three | Four | Five

How many showers would your household like to take at the same time?

One | Two | Three | Four

What size is your largest bathtub?

Small 25 gallons | Standard 35 gallons | Large 75 gallons | Oversized 100+ gallons | Custom Size enter gallons

Do any of your showers have a body spray system or other high flow rate showerheads?

No | Yes

Resources / Product Selector Tool

Which water heater is right for you?

Meets Your Needs | More Hot Water | Lower Energy Cost

GCR-40 ProMax® 40-Gallon Gas Water Heater

26 minutes single shower length	3.3 showers back-to-back	2.4 showers at the same time	61 gallons maximum tub size
7 minutes time to fill tub	6 years limited warranty	0.62 energy factor	\$237/yr* energy cost

GCB-40 ProMax® 40-Gallon Blanketed Gas Water Heater

26 minutes single shower length	3.3 showers back-to-back	2.5 showers at the same time	62 gallons maximum tub size
7 minutes time to fill tub	6 years limited warranty	0.62 energy factor	\$237/yr* energy cost

ATI-240H-N Tankless Water Heater Condensing Ultra-Low NOx Indoor 160,000 BTU Natural Gas

★★★★★: 4.0 (1 review)

Unlimited single shower length	Unlimited back-to-back showers	2.5 showers at the same time	Unlimited maximum tub size
7 minutes time to fill tub**	15 years limited warranty	0.95 energy factor	\$155/yr* energy cost

[Show more options](#) [Next: More Hot Water](#)

How would you like to heat your water?

How will you vent your water heater?

How much space do you have?

Where will your water heater be installed?




Previous | Advanced | Next






Xpert™ Product Selector Tool




Provides 3 recommendations, plus additional “More Hot Water” and “Lower Energy Cost” Options

Resources / Product Selector Tool
Which water heater is right for you?

Meets Your Needs	More Hot Water	Lower Energy Cost
GCR-40 ProMax® 40-Gallon Gas Water Heater 		
26 minutes single shower length	3.3 showers back-to-back	2.4 showers at the same time
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GCB-40 ProMax® 40-Gallon Blanketed Gas Water Heater 		
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ATI-240H-N Tankless Water Heater Condensing Ultra-Low NOx Indoor 160,000 BTU Natural Gas 		
Unlimited single shower length	Unlimited back-to-back showers	2.5 showers at the same time
Unlimited maximum tub size		
7 minutes time to fill tub**	15 years limited warranty	0.95 energy factor
		\$155/yr* energy cost

[Show more options](#) Next: More Hot Water

Meets Your Needs	More Hot Water	Lower Energy Cost
GDHE-50 Vertex™ 100 Power Direct Vent 50-Gallon Gas Water Heater 		
Unlimited single shower length	Unlimited back-to-back showers	3.5 showers at the same time
112 gallons maximum tub size		
7 minutes time to fill tub	6 years limited warranty	96% thermal efficiency
		\$199/yr* estimated energy cost
GCR-50 ProMax® 50-Gallon Gas Water Heater 		
37 minutes single shower length	4.7 showers back-to-back	3.2 showers at the same time
87 gallons maximum tub size		
7 minutes time to fill tub	6 years limited warranty	0.62 energy factor
		\$237/yr* energy cost
ATI-540H-N Tankless Water Heater Condensing Ultra-Low NOx Indoor 199,000 BTU Natural Gas 		
Unlimited single shower length	Unlimited back-to-back showers	3.1 showers at the same time
Unlimited maximum tub size		
7 minutes time to fill tub**	15 years limited warranty	0.95 energy factor
		\$155/yr* energy cost

Meets Your Needs	More Hot Water	Lower Energy Cost
GDHE-50 Vertex™ 100 Power Direct Vent 50-Gallon Gas Water Heater 		
Unlimited single shower length	Unlimited back-to-back showers	3.5 showers at the same time
112 gallons maximum tub size		
7 minutes time to fill tub	6 years limited warranty	96% thermal efficiency
		\$199/yr* estimated energy cost
GAHH-50 Effex® High Efficiency 50-Gallon Gas Water Heater 		
34 minutes single shower length	4.4 showers back-to-back	3.0 showers at the same time
81 gallons maximum tub size		
7 minutes time to fill tub	6 years limited warranty	0.70 energy factor
		\$210/yr* energy cost
ATI-540H-N Tankless Water Heater Condensing Ultra-Low NOx Indoor 199,000 BTU Natural Gas 		
Unlimited single shower length	Unlimited back-to-back showers	3.1 showers at the same time
Unlimited maximum tub size		
7 minutes time to fill tub**	15 years limited warranty	0.95 energy factor
		\$155/yr* energy cost