ENERGY STAR®

PRODUCTS PARTNER MEETING

October 25–27, 2016 | New Orleans, Louisiana





October 2016

Dear ENERGY STAR Partners & Stakeholders,

Welcome to New Orleans and the 2016 ENERGY STAR Products Partner Meeting. We are excited to bring you all together in what I am certain will be a productive few days of building business relationships, developing plans and exchanging information about ENERGY STAR.

Reflecting on the year since our last meeting, I am struck by the energy and enthusiasm our partners continue to bring to their participation in the ENERGY STAR Program and the different ways this participation reflects a commitment to service – to customers, to the environment, to communities in need. This month, it's thrilling to see ENERGY STAR energy efficiency program sponsor, manufacturer and retail partners leading community service projects all over the country, activating consumers to purchase ENERGY STAR certified LED bulbs and making donations to food banks, veterans groups, cancer support groups, schools, and affordable housing efforts. As part of our ENERGY STAR Day celebrations on Tuesday, October 25, we applaud these and the many other ways you have served your customers this year by helping them save energy, save money and contribute to a cleaner environment.

Thank you for taking the time to join us at the 2016 ENERGY STAR Products Partner Meeting.

Sincerely,

Ann Bailey

Chief, ENERGY STAR Product Labeling Branch

United States Environmental Protection Agency

AGENDA



MONDAY, OCTOBER 24

4:00-6:00 p.m. Early Registration, Lobby, Level One

Welcome Gathering, Vitascope Hall, Level Three 6:00-7:00 p.m.

TUESDAY, OCTOBER 25 (DAY 1)

7:30 a.m.-4:30 p.m. Registration, Celestin Foyer, Level Three Breakfast, Celestin F, G, and H, Level Three 7:30-8:30 a.m.

	Appliances & Wa Celestin Ballr Level Thr	oom D	Networking* Level Four	EXPO Storyville Hall Level Three
8:30–8:40 a.m.	Welcome to New Orleans & Call to Order (Plenary)			
8:40-9:00 a.m.	ENERGY STAR Appliances Update (Plenary)			
9:00–10:00 a.m.	Appliance Roadmapping Part I: Why Revolutionize the Energy			
10:00–10:15 a.m.	Break— <i>Storyville Hall</i>			
10:15 a.m.—12:15 p.m.	Appliance Roadmapping Part II: Collaborative Opportunities in the Connected Home			
12:15–1:15 p.m.	Lunch—Storyville Hall			
1:15–1:45 p.m.	ENERGY STAR Water Heater Update (Plenary)			
1:45–2:45 p.m.	Getting to "Yes": Best Practice Messaging and Tactics for Water Heater Promotion			
2:45–3:00 p.m.	Break—Storyville Hall			
3:00–4:15 p.m.	Getting From "No" to "Woah!": How to Successfully Work with Contractors to Sell Water Heaters			
4:15–5:15 p.m.	EPA Office Hours	RAD Working Session <i>(Invite Only)</i> 4:15–5:45 p.m.	Partner Working	
5:15–6:15 p.m.			Meetings*	

^{*}Partner Networking: The networking track is for unstructured partner working meetings. A portfolio of meeting rooms is available to partners during these times. Rooms are offered on a first-come, first-served basis and partners are responsible for their individual meeting arrangements.



WEDNESDAY, OCTOBER 26 (DAY 2)

Registration, Celestin Foyer, Level Three 8:00 a.m.-4:30 p.m. 8:00-9:00 a.m. Breakfast, Storyville Hall, Level Three

	Plenary & Cross-Product Interest: Appliances, Water Heaters, Electronics & Lighting Celestin Ballroom D Level Three	Electronics Celestin Ballroom D Level Three	Networking* Level Four	EXPO Storyville Hall Level Three
9:00-9:30 a.m.	ENERGY STAR Program Update (Plenary)			
9:30-10:30 a.m.	ENERGY STAR Consumer Education & Marketing Update (Plenary)			
10:30–10:45 a.m.	Break—Storyville Hall			
10:45–11:15 a.m.	ENERGY STAR Electronics Update (Plenary)			
11:15 a.m.—12:15 p.m.		Increasing the Volume on Sound Bars		
12:15–1:15 p.m.	Lunch—Storyville Hall		WaterSense Program Working Lunch— <i>Celestin C, Level Three</i>	
1:15–2:15 p.m.	The ENERGY STAR Retail Products Platform (Cross-Product Interest)			
2:15–3:15 p.m.	Best Value Finder: A New Tool for Cost-Conscious Consumers (Cross-Product Interest)			
3:15–3:30 p.m.	Break— <i>Storyville Hall</i>			
3:30-4:30 p.m.	Walking the Walk: Reducing Energy Use in Your Buildings and Plants		Partner Working	
4:30–5:30 p.m.	EPA Office Hours		Meetings*	

ENERGY STAR Reception, Hosted by Sears Holdings Corporation, Club 44 6:30-8:30 p.m.

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THURSDAY, OCTOBER 27 (DAY 3)

8:00 a.m.-12:00 p.m. Registration, Celestin Foyer, Level Three 8:00-9:00 a.m. Breakfast, Storyville Hall, Level Three

	Lighting Celestin Ballroom D Level Three	Networking* Level Four	EXPO Storyville Hall Level Three
9:00–10:00 a.m.	ENERGY STAR Lighting Update (Plenary)		
10:00–11:00 a.m.	A New Frontier: Finding the Savings in Connected Lighting		
11:00–11:15 a.m.	Break— <i>Storyville Hall</i>		
11:15 a.m.–12:15 p.m.	More than Just a Pretty Bulb: How ENERGY STAR Means Quality		
12:15–1:15 p.m.	Lunch—Storyville Hall		
1:15–2:15 p.m.	Acronym Overload: An Update on Lighting Standards in the U.S. and Beyond		
2:15–3:15 p.m.	Tearing Down the Last Barrier to Efficient Lighting		
3:15–3:30 p.m.	Break— <i>Storyville Hall</i>		
3:30-4:00 p.m.	Lighting for Tomorrow Award Ceremony		
4:00–5:30 p.m.		Partner Working Meetings*	

Adjourn 5:30 p.m.

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ENERGY STAR MEETING FLOOR PLAN

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LEVEL THREE





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ENERGY STAR PRODUCT EXPO FLOOR PLAN

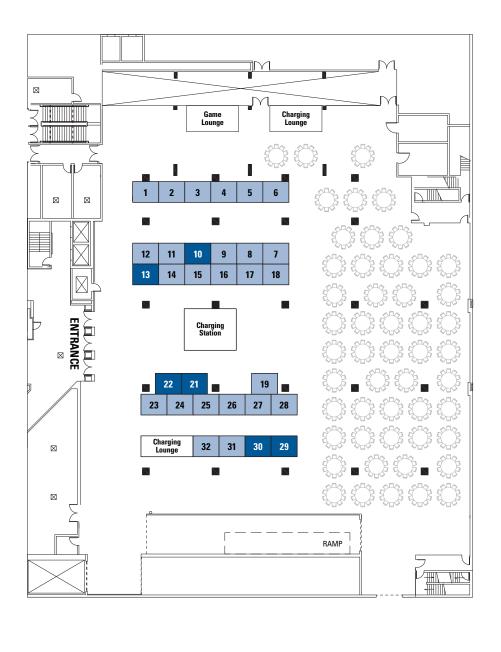
STORYVILLE HALL

EXHIBITOR

Altair Lighting

Acuity Brands Lighting

AM Conservation Group, Inc.



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Cordelia Lighting, Inc.	7
Cree, Inc.	19
EarthTronics	28
Eaton	1
Feit Electric Company, Inc.	23
GE Lighting	18
Globe Electric, Inc.	24 & 25
GREEN CREATIVE	5
Greenlite Lighting Corporation	14 & 15
International Development Corporation	30
Lighting for Tomorrow	27
L'Image Home Products Inc.	26
MaxLite	2
Nationwide Marketing Group	13
Navien, Inc.	29
Philips	11 & 12
Plusrite USA	4
Satco Products, Inc.	6
Sears Holdings Corporation	21 & 22
Sunpark Electronics Corporation	3
Sylvania	17
TechniArt, Inc.	10
Technical Consumer Products, Inc. (TCP)	16
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on behalf of multiple lighting manufacturers

Verdant Solutions

We would like to thank the following partners for their generous support of the 2016 ENERGY STAR Products Partner Meeting:











SAMSUNG























